



BlueBox Solutions

Finances - People - Systems



www.bluebox-solutions.com



OUR PROFILE

BlueBox Solutions is a leading business development firm that specializes in finances, people and systems. With years of experience, our team of experts provides customized solutions to help businesses achieve their strategic goals.

OUR PILLARS

Financial Motive. Every business strives for more revenue. For this to happen, they need strong **Finances**, high-performance **People** and teams, as well as standardized **Systems** that ensure consistent quality.

Finances
People
Systems



FINANCES

We bring specialized knowledge, forward-thinking solutions, and industry depth. Our services include financial advisory, tax and compliance



PEOPLE

People is at the heart of every business. We focus on high-performance teams, organizational culture and leadership



SYSTEMS

Delivery consistent quality services every time. We design and implement processes, policies and tools to ensure standardization

ORGANIZATIONAL CHANGE

CONTEXT

An international organization was transitioning different affiliates with individual business structures into one single operation across all countries.

APPROACH

We coordinated with multidisciplinary teams, including accounting, legal, HR, operations and communications with both HQs and in-country offices, facilitating structure, strategic guidance and training.

RESULTS

After many months of hard work and coordination, the new operating model was successfully implemented with minimal interruption in program and services, allowing them to be more profitable



CASE STUDY # 2

QUALITY FOR REVENUE

CONTEXT

A financial service institution wanted to standardize quality and streamline processes in all locations

APPROACH

We created a branded customer service experience with quality feedback tools to ensure consistency throughout all locations.

RESULTS

The mechanisms, tools and training provided were standardized, providing outstanding results in client retention and satisfaction.



CASE STUDY # 3

PROFITABLE COMMUNICATIONS

CONTEXT

A radio station needed to optimize their cashflow, client retention, and their daily general operations.

APPROACH

We evaluated all account receivable processes, their day-to-day operations and their customer service protocols. We designed and updated tools, processes and policies, setup automation where needed and trained staff to a new values-based culture focus in client retention and team work.

RESULTS

The changes resulted in employee satisfaction, client retention and a flawless operation that ultimately improved cashflow.



OUR COMMITMENT

We strive to become a long-term partner that brings value to every area of the clients we serve.