



# BlueBox Solutions

Finances - People - Systems



[www.bluebox-solutions.com](http://www.bluebox-solutions.com)



# OUR PROFILE

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Our premise is simple: We build internal capacity within your organization to help you reach your strategic goals.

## OUR PILLARS

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Financial Motive. Every business strives for more revenue. For this to happen, they need strong **Finances**, high-performance **People** and teams, as well as standardized **Systems** that ensure consistent quality.

**Finances:** Our strategic partnerships allow us to have access to the finest accounting professionals

**People:** Our staff possesses many years of experience in managing complex projects that involve people

**Systems:** From a simple spreadsheet to ISO, LEAN and Six Sigma. We can help you streamline quality





# FINANCES

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We bring specialized knowledge, forward-thinking solutions, and industry depth. Our services include financial advisory, tax and compliance





# PEOPLE

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People is at the heart of every business. We focus on high-performance teams, organizational culture and leadership





# SYSTEMS

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Delivery consistent quality services every time.  
We design and implement processes, policies  
and tools to ensure standardization



# ORGANIZATIONAL CHANGE

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## CONTEXT

An international organization was transitioning different affiliates with individual business structures into one single operation across all countries.

## APPROACH

We coordinated with multidisciplinary teams, including accounting, legal, HR, operations and communications with both HQs and in-country offices, facilitating structure, strategic guidance and training.

## RESULTS

After many months of hard work and coordination, the new operating model was successfully implemented with minimal interruption in program and services, allowing them to be more profitable



# QUALITY FOR REVENUE

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## CONTEXT

A financial service institution wanted to standardize quality and streamline processes in all locations

## APPROACH

We created a branded customer service experience with quality feedback tools to ensure consistency throughout all locations.

## RESULTS

The mechanisms, tools and training provided were standardized, providing outstanding results in client retention and satisfaction.





## CASE STUDY # 3

# PROFITABLE COMMUNICATIONS

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### CONTEXT

A radio station needed to optimize their cashflow, client retention, and their daily general operations.

### APPROACH

We evaluated all account receivable processes, their day-to-day operations and their customer service protocols. We designed and updated tools, processes and policies, setup automation where needed and trained staff to a new values-based culture focus in client retention and team work.

### RESULTS

The changes resulted in employee satisfaction, client retention and a flawless operation that ultimately improved cashflow.



# EDUCATION AND REVENUE

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## CONTEXT

A profitable education institution needed to reduce their tax liability while still ensuring compliance.

## APPROACH

We evaluated their current business structure and their accounting protocols. We facilitated a new structure, qualified plans and other investment strategies.

## RESULTS

The new business structure not only allowed them to reduce their tax liability, but also resulted in more benefits to their staff, allowing them to keep their talent, as well as increased the return of their different investments.



A nighttime photograph of the Kuala Lumpur skyline. The Petronas Twin Towers are the central focus, illuminated with blue and white lights. Other skyscrapers and city lights are visible in the background and foreground.

# OUR COMMITMENT

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We strive to become a long-term partner that  
brings value to every area of the clients we  
serve